

We are the manufacturing and commercial company, operating in the lighting industry, offering modern lighting design and energy saving solutions of high quality. Our portfolio includes the world's renowned brands and we offer a full range of services at all investment process stages from preparing the design, through equipment delivery, to after-sales service.

We are now expanding our operations in the region of Great Britain and we are looking for candidates for the position of:

Sales Agent (Lighting)

Location: Great Britain / London or Birmingham

Location: Great Britain / Manchester or Liverpool or Leeds

Location: Great Britain / Edinburgh or Glasgow

Responsibilities:

- Promoting Luxiona products in a defined region in Great Britain
- Searching for new customers
- Preparing offers and negotiating terms of contracts in line with Company's standards
- Maintaining adequate stock levels of products within the distribution network
- Monitoring and analyzing the lighting market in Great Britain
- Reaching annual and quarterly sales targets
- Reporting to Area Sales Manager in Great Britain / Export Director in Poland

Requirements:

- Higher degree of technical specialization (**electrotechnics** or related)
- **Excellent command of English (written and spoken)**
- Sales experience in the construction industry in the area of **lighting projects**;
- Good computer skills (MS Office)
- Demonstrated ability to successfully boost sales
- Strong analytical and negotiation skills
- High level of responsibility and self-checking
- Being enthusiastic and ambitious
- Strong customer orientation
- Place of work: Great Britain (suited to the place of residence)
- Capability for travelling in Great Britain and abroad (driving license required)

Additionally welcome:

- Knowledge of lighting technology
- Good knowledge of the local investment and distribution market
- Experience in working on the British market and knowledge of the culture of this country
- Ability to respond quickly to market needs and work under pressure
- Entrepreneurship and dynamism in action
- Knowledge of Scottish / Irish / Welsh

Offer:

- Excellent possibility to develop your career in a dynamic international company
- High work standards and friendly work environment
- Technical and marketing support
- Product and trade training
- Possibility to manage prestigious projects
- Attractive remuneration package

If you are looking for a dynamic career in sales and you meet our requirements, please send us your application form in English to rekrutacja@luxiona.com.

Please include the following content in your CV:

„I consent to the processing of my personal data necessary for the current recruitment process in accordance with art. 6 ust. 1lit, hereinafter: RODO.”

Applying for the recruitment process you accept that LUXIONA POLAND S.A. Jacentów 167, 27-580 KRS NO. 0000051064 will process your personal data in order to conduct the recruitment for the post mentioned in the job advertisement. Your personal data is not used in other recruitments. Data is stored for 3 months after this period of time data is destroyed.

In the aforementioned period you have a right of access to your personal data including obtaining copies of documents, request for deletion of personal data, transfer of your personal data, restriction of processing, objection to the processing, bringing an action and withdrawal for consent. We do not transfer your personal data beyond European Economic Area.

Inspector for the Protection of Personal Data in LUXIONA POLAND S.A. is a lawyer Pawel Szot, e-mail:

pawel@szot-adwokat.pl; phone +48 46 832 7138.